

June 29, 2012

To: Executive Board

Subject: **Contract Award – Facility Security Enhancements Project**

---

### **Recommendation**

Authorize the Executive Director to negotiate final contract terms and conditions and award a contract in the amount of \$1,284,020.47 to G4S Technology Limited Partnership for the installation of information technology-based security equipment and communication systems at the West Covina, Arcadia, Pomona facilities and at the Kellogg Hill Communications Center, to include hardware and software, cameras, access control systems, microwave/wireless data transmission system, head end support servers, training, operations and maintenance manuals, and all required fees, permits, and licenses.

### **Analysis**

Foothill Transit submitted a grant application to the U.S. Department of Homeland Security (DHS) for Transit Security Grant Program (TSGP) funding to improve physical and technological security features of Foothill Transit's properties, identified as critical infrastructure assets. Improvements would include (as appropriate) solid perimeter walls, perimeter fencing, gating, barriers, monitored/recording surveillance camera system, and facility access controls. It is envisioned that the improvements will deter/prevent major criminal activity and acts of terrorism against the facilities by "hardening the assets" to potential security system compromise and aggressive assault. It is further noted that the proposed improvements are identified in the Transportation Security Administration (TSA) Surface Transportation Program Baseline Review and Recommendations of the 100 largest transit agencies in the United States, conducted between 2007 and 2009. The DHS approved the project proposal in October 2009, and issued a Letter of Authorization to Proceed in August 2010.

On October 28<sup>th</sup>, 2011, the Executive Board authorized the Executive Director to issue a Request for Proposals (RFP) 12-013 for proposals from qualified firms to provide and install certain access control and video surveillance equipment at Foothill Transit's bus Operations and Maintenance facilities located in Arcadia and Pomona; at Foothill Transit's Administrative Office located in West Covina; and critical wireless communications equipment and systems at the Kellogg Hill Communications Center.

RFP No. 12-013 was issued on March 20<sup>th</sup>, 2012 with a response date of May 8<sup>th</sup>, 2012. The RFP was advertised in local newspapers, as well as nationally in METRO Magazine and Passenger Transportation, and posted on Foothill Transit's website.

Executive Board Meeting – 6/29/12  
Contract Award – Facility Security Enhancements  
Page 2

On April 3<sup>rd</sup>, 2012 a mandatory pre-proposal conference and job walk of all three Foothill Transit sites was conducted for all interested proposers. On April 25<sup>th</sup> responses to all technical questions by interested proposers were sent out. On May 8<sup>th</sup>, 2012, a total of three proposals were received.

The evaluation committee, consisting of 5 members of the administrative team, reviewed the proposals independently. All three proposers were invited to provide a demonstration of their systems, equipment and participate in an oral interview, at which time they were allowed to elaborate further on their proposals and respond to questions from the evaluation committee.

Following the demonstrations and oral interviews, the evaluation team submitted their individual scores based off proposer's presentation and responses to oral questions.

Those scores are summarized below:

Evaluation Factors	Maximum Score	Proposer Name		
		<u>G4S</u>	<u>KRATOS</u>	<u>SIERRA</u>
1. Technical Solutions	45	41.58	27.81	20.61
2. Experience	25	23.00	17.15	10.95
3. Schedule	10	9.32	8.20	7.44
<b>Total Technical Score</b>		73.90	53.16	39.00
4. Proposed Price	20	15.86	20	14.81
<b>Total Overall Score</b>	100	89.76	73.16	53.81

As indicated in the scoring summary above, G4S Limited Partnership was ranked highest by the evaluation team. Among the key strengths of the G4S Limited Partnership proposal, were experience in the implementation of complex security technology solutions and wireless communications systems in support of the technology. Their similar public safety projects include implementation of complex physical security device systems at the Bay Area Rapid Transit (BART), Washington Dulles International Airport and The Port of Los Angeles.

## Budget Impact

Funding for the Facility Security Enhancement project is provided by the U.S. Department of Homeland Security (DHS) Transit Security Grant (TSGP) and the State

Executive Board Meeting – 6/29/12  
Contract Award – Facility Security Enhancements  
Page 3

of California Proposition 1B Transit Security Grant (CTAF) programs and is budgeted into Foothill Transit's approved FY 2013 Business Plan.

Sincerely,



Jaime E. Becerra  
Director of Safety and Security



Doran J. Barnes  
Executive Director